



warehouse systems limited



Marshall's case study



Location: North Wales
Client: Marshalls PLC
Completed:

Marshall's are the UK's leading manufacturer of natural stone and landscaping products.

The clients manufacturing site near Wrexham had a problem; increased business had resulted in them running out of space within their depot. Traditionally product had been stored at ground level only, which was ineffective in terms of access and use of space. They required a solution to holding the numerous types and sizes of these externally stored products on pallets. By their very nature the products were heavy and far from uniform in dimensions.

As the product was being stored externally conventional racking would have been unsuitable.

Marshalls at Wrexham approached their usual supplier, Warehouse Systems and

other competitors and invited them to provide answers to the problem.

WSL provided the solution by designing a rack system for upto 384 pallets, comprising of custom made heavy duty galvanised steel, which also gave protection to the exposed weather conditions.

WSL were awarded the business due to their ability to listen to customer needs, the attention to detail that went into the design, the professionalism shown within the quote and drawings, and of course the ability to be still competitive on price.

The installation was carried out on time and on budget. This has resulted in WSL being referred to other Marshall branches within the UK, and we now look forward to forging a strong relationship throughout the Marshall's group.

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- Pallet racking
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